



# Second Meeting

AUG 12TH – 14TH | DALLAS, TX

At the W-Dallas Victory

2440 Victory Park Ln, Dallas, TX 75219

## SATURDAY, AUGUST 12<sup>TH</sup>

**12:30 PM - ARRIVAL & NETWORKING LUNCH**

**1:30 PM - OPENING REMARKS FROM FRED. THE VISION AND CULTURE OF RIR.**

**1:45 PM - MEMBER AND SPEAKER INTRODUCTIONS. ICE BREAKER: ONE THING YOU ARE STRUGGLING WITH, ONE THING YOU EXCEL AT, ONE GOAL THAT YOU ARE FIXATED ON**

**2:30 PM - KEYNOTE SPEAKER: DENNIS CISTERNA OF INVESTABILITY**

**3:30 PM - BREAK**

**3:45 PM - DISCUSSION TOPIC: WHAT KEEPS YOU UP AT NIGHT? FINANCING, OVERHEAD, SALES, OPERATIONS, CONSTRUCTION?**

**4:25 PM - INVITED SPEAKER: DAN SCHWARTZ FROM INVESTORFUSE ON "AUTOMATED PRODUCTS"**

**5:05 PM - MEMBER PRESENTATION – ROBERT NICKELL OF INVESTOR VIRTUAL ASSISTANT SERVICES FROM HARTFORD, CT**

**5:35 PM - BREAK**

**5:45 PM - MEMBER PRESENTATION – MARCO SANTARELLI OF THE NORADA GROUP FROM LAGUNA NIGUEL, CA**

**6:10 PM - MEMBER PRESENTATION – JACK BEVIER OF THE DOMINION GROUP FROM BALTIMORE, MD: DOMINION’S PODIO CONSTRUCTION SITE; AUTOMATION AND GLOBIFLOW**

**6:45 PM - NETWORKING & BUFFET DINNER WITH BEER/WINE BAR**

**9:00 PM - OPTIONAL OUTING – LOCATION TBD**

**SUNDAY, AUGUST 13<sup>TH</sup>**

**8:00 AM - BUFFET BREAKFAST**

**9:00 AM - INVITED SPEAKER: TONI MOSS OF AMERICATALYST**

**9:45 AM - INVITED SPEAKER: CHRIS RICHTER OF FLIP WATCH**

**10:15 AM - INVITED SPEAKER: DOUG BENDT, SENIOR MANAGER OF PRODUCT DEVELOPMENT AT INVESTABILITY**

**10:45 AM - BREAK**

**10:55 AM - DISCUSSION TOPIC: OPERATIONAL LEVERAGE AND EFFICIENCIES THROUGH DATA, TOOLS, AND APPS**

**11:25 AM - MEMBER PRESENTATION – DOUG SKIPWORTH & DAN BUTLER OF CRESTCORE REALTY FROM MEMPHIS, TN**

**12:00 PM - MEMBER PRESENTATION – JON & STACY BICHELMEYER OF ARCHWAY HOMES INC. FROM LENEXA, KS**

**12:30 PM - LUNCH**

**1:30 PM - MEMBER PRESENTATION: ALEX HEMANI OF ALNA PROPERTIES FROM DALLAS, TX**

**2:00 PM - INVITED SPEAKER: JOAKIM MORTENSEN OF COLONY FINANCE/FORTRESS**

**2:40 PM - DISCUSSION TOPIC: CAPITAL STRUCTURE AND FINANCING STRATEGIES**

**3:10 PM - MEMBER PRESENTATION: DAVE PAYERCHIN & RJ PEPINO OF COLUMBUS TURNKEY HOUSES FROM COLUMBUS, OH**

**3:40 PM - BREAK**

**3:50 PM - MEMBER PRESENTATION: DREW HITT OF SITUATION SOLUTIONS ONE, INC FROM VIRGINIA BEACH, VA**

**4:10 PM - INVITED SPEAKER: ANYTHONY CAZAZIAN OF RENTER'S WAREHOUSE**

**4:45 PM - DISCUSSION: OPERATIONAL CHALLENGES – CREATING EFFICIENCIES AND REDUCING COSTS**

**5:20 PM - BREAK**

**5:30 PM - MEMBER PRESENTATION: MIKE JAKE OF SWIFT RESULTS, INC. FROM COLORADO SPRINGS, CO**

**5:50 PM - MEMBER PRESENTATION: MIKE JORDAN OF STRATEGY PROPERTIES FROM DETROIT, MI**

**6:10 PM - DISCUSSION: TIME TO FOCUS, GO DEEP, OR GO BROAD? WHAT IS THE RIGHT STRATEGY?**

**6:45 PM - NETWORKING & BUFFET DINNER WITH BEER/WINE BAR**

**MONDAY, AUGUST 14<sup>TH</sup>**

**8:00 AM - BUFFET BREAKFAST**

**9:00 AM - INVITED SPEAKER – DOUG STEIN OF STEIN LAW, LLC.**

**9:45 AM - DISCUSSION: CORPORATE STRUCTURE & INCREASING WHAT YOU KEEP THROUGH TAX STRATEGY**

**10:25 AM - BREAK**

**10:35 AM - INVITED SPEAKER – JP ACKERMAN OF HOUSE CANARY**

**11:15 AM - DISCUSSION: NEW OPPORTUNITIES AND STRATEGIES. HOW TO GET STARTED?**

**12:15 PM - DISCUSSION: CLOSING CONVERSATION AND KEY TAKEAWAYS. PLANNING FOR THE YEAR-END DECEMBER MEETING**

**1:00 PM - EVENT ADJOURNED**