



January 2018 Meeting

JAN 13TH – 15TH | DALLAS, TX

At the W-Dallas Victory

2440 Victory Park Ln, Dallas, TX 75219

SATURDAY, JANUARY 13TH

12:30 PM – ARRIVAL & NETWORKING LUNCH

1:30 PM – Fred Lewis: Opening Remarks. The Vision and Culture of RIR.

**1:45 PM – MEMBER AND SPEAKER INTRODUCTIONS (30 SECONDS) & ICE BREAKER:
ONE THING IN YOUR BUSINESS THAT NEEDS IMPROVEMENT IN 2018
(30 SECONDS)**

**2:45 PM – KEYNOTE SPEAKER: Domonic Purviance of the Federal Reserve of Atlanta,
*Macroeconomic Update on Housing***

**3:45 PM – INVITED SPEAKER: Charlotte Lindell of Freddie Mac, *FHMC's Entrance
to the Single Family Rental Financing Market***

4:15 PM – BREAK

**4:30 PM – MEMBER PRESENTATION: Jack BeVier of Dominion Financial, *The
Evolution of the Hard Money Business***

**5:30 PM – DISCUSSION TOPIC: What Keeps You Up at Night? Inventory, Financing,
Overhead, Sales, Operations, Construction? What Are You Doing to Adapt
to the Changing Marketplace?**

6:30 PM – NETWORKING & BUFFET DINNER WITH BEER/WINE BAR

8:30 PM – OPTIONAL OUTING

SUNDAY, JANUARY 14TH

8:00 AM – BUFFET BREAKFAST

9:00 AM – MEMBER PRESENTATION: Tawan Davis, The Steinbridge Group, *Building a Single Family Platform from a Private Equity Perspective*

9:45 AM – MEMBER PRESENTATIONS: OPERATIONAL NUGGETS, Dan Butler, Marshall Welton, Jeremy Miller, Jack BeVier

10:40 AM – BREAK

10:50 AM – INVITED SPEAKER: Doug Stein Of Stein Law, *Tax Reform & Corporate Structure*

11:35 AM – INVITED SPEAKER: Timothy Trifilo, National Real Estate Tax Leader at Cohn Reznick, *Tax Reform*

12:30 PM – LUNCH

1:30 PM – MEMBER PRESENTATION: Dennis Cisterna of Investability, *State of the Single Family Real Estate Investment Market*

2:15 PM – MEMBER PRESENTATION: Dave Payerchin of Columbus Turnkey Houses, *Off Market Acquisitions*

3:00 PM – MEMBER PRESENTATION: Mike Osborne of CVHomes.com, *Scaling Your Business*

3:45 PM – DISCUSSION TOPIC: Designing the Right Org Chart For You & Staffing Your Platform

4:45 PM – MEMBER PRESENTATION: Danny Kattan of PIA Group, *Leveraging Technology*

5:30 PM – MEMBER PRESENTATION: Robert Nickell of Investor VA Services, *Outsourcing*

6:45 PM – NETWORKING & BUFFET DINNER WITH BEER/WINE BAR

MONDAY, JANUARY 15TH

8:00 AM – BUFFET BREAKFAST

8:30 AM – INVITED SPEAKER: Joakim Mortensen of CoreVest, *Developments in the Single-Family Rental Financing Market*

9:30 AM – INVITED SPEAKER: Gary Beasley, CEO of Roofstock.com, *A New Marketplace for Turnkey Rentals*

10:30 AM – BREAK

10:40 AM – INVITED SPEAKER: Nick Nicholson of Advantage Homes, *Approaches to Marketplace for Modular Housing*

11:30 AM – MEMBER PRESENTATION: David Moses of AG Management Company, *Updates on the Modular Housing Model*

12:15 PM – DISCUSSION TOPIC: Closing Conversation and Key Takeaways. Planning For the May Meeting

1:00 PM – EVENT ADJOURNED